TSX-V: DMGI | US OTC: DMGGF | FRANKFURT: 6AX





September 2023
Corporate Overview Presentation

## Disclaimer



Forward-Looking Statement

This corporate presentation is a summary overview about DMG.

This document contains forward looking statements, including Future Oriented Financial Information ("FOFI") that relate to our current expectations and views of future events. Certain information contained herein and certain oral statements made are forward-looking and relate to DMG's business strategy, any estimate of potential earnings, the completion of any transaction including hosting contracts with potential customers, acquisition of additional miners, expected benefits and outcomes of immersion cooling, product development including the development and completion of Bitcoin Pools and other Blockseer products, blockchain platforms, forensics and data analytics, timing of product development, events, courses of action, expected price of bitcoin and other cryptocurrencies, access to power, upgrading facility, expected hash-rates, the potential of DMG's technology, regulatory approvals and other matters. Statements which are not purely historical are forward-looking statements and include any statements regarding beliefs, plans, outlook, expectations or intentions regarding the future including words or phrases such as "anticipate," "objective," "may," "will," "might," "should," "could," "cound," "cound," "intend," "expect," "believe," "estimate," "potential," "plan," "is designed to", "project", "continue" or similar expressions suggest future outcomes or the negative thereof or similar variations. Forward-looking statements may include, among other things, statements about: our expectations regarding our expenses, sales and operations; our future customer concentration; our anticipated cash needs and our estimates regarding our capital requirements and our need for additional financing; our ability to anticipate the future needs of our customers; our plans for future products and enhancements of existing products; our future growth strategy and growth rate; our future intellectual property; and our anticipated trends and challenges in the markets in which we operate.

The FOFI has been prepared by our management to provide an outlook of our activities and results and may not be appropriate for other purposes. Our management believes that the FOFI has been prepared on a reasonable basis, reflecting management's best estimates and judgments. An investor should read this document with the understanding that our actual future results may be materially different from what we expect.

Such statements and information are based on numerous assumptions regarding present and future business strategies and the environment in which DMG will operate in the future, including the demand for our products, anticipated costs and ability to achieve goals, the Company's ability to complete any contemplated transactions, that immersion cooling will yield the expected benefits and outcomes, historical prices of cryptocurrencies and the ability of the Company to successfully mine cryptocurrencies (bitcoin) consistent with historical prices, and that there will be no regulation or law that will prevent the Company from operating its business. Although DMG believes that the assumptions underlying these statements are reasonable, they may prove to be incorrect. Given these risks, uncertainties and assumptions, you should not place undue reliance on these forward-looking statements.

The securities of DMG are considered highly speculative due to the nature of DMG's business.

Forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause the actual results to be materially different from those expressed or implied by such forward-looking statements, including but not limited to, business, economic and capital market conditions; the ability to manage our operating expenses, which may adversely affect our financial condition; our ability to remain competitive as other better financed competitors develop and release competitive products; regulatory uncertainties; market conditions and the demand and pricing for our products; the demand and pricing of bitcoins; security threats, including a loss/theft of DMG's bitcoins; our relationships with our customers, distributors and business partners; our ability to successfully define, design and release new products in a timely manner that meet our customers' needs; our ability to attract, retain and motivate qualified personnel; competition in our industry; our ability to maintain technological leadership; the impact of technology changes on our products and industry; our failure to develop new and innovative products; our ability to successfully maintain and enforce our intellectual property rights and defend third-party claims of infringement of their intellectual property rights; the impact of intellectual property litigation that could materially and adversely affect our business; our ability to manage working capital; and our dependence on key personnel. DMG may not actually achieve its plans, projections, or expectations.

Factors that could cause actual results to differ materially from those in forward-looking statements include, failure to obtain regulatory approval, the continued availability of capital and financing, equipment failures, lack of supply of equipment, power and infrastructure, failure to obtain any permits required to operate the business, the impact of technology changes on the industry, the impact of Covid-19 or other viruses and diseases on the Company's ability to operate, secure equipment, and hire personnel, competition, security threats including stolen bitcoins from DMG or its customers, consumer sentiment towards DMG's products, services and blockchain technology generally, decrease in the price of Bitcoin and other cryptocurrencies, increase in difficulty rate when mining Bitcoins, failure to develop new and innovative products, litigation, increase in equipment and labor costs, failure of counterparties to perform their contractual obligations, government regulations, loss of key employees and consultants, and general economic, market or business conditions.

Except as required by law, we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future event or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events. Neither we nor any of our representatives make any representation or warranty, express or implied, as to the accuracy, sufficiency or completeness of the information in this presentation. Neither we nor any of our representatives shall have any liability whatsoever, under contract, tort, trust or otherwise, to you or any person resulting from the use of the information in this presentations or for omissions from the information in this presentation.

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#### Market & Industry Data

The information contained herein includes market and industry data that has been obtained from third party sources, including industry publications. DMG believes that its industry data is accurate and that its estimates and assumptions are reasonable, but there is no assurance as to the accuracy or completeness of this data. Third party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance as to the accuracy or completeness of included information. Although the data is believed to be reliable, the DMG has not independently verified any of the data from third party sources referred to in this presentation or ascertained the underlying economic assumptions relied upon by such sources.

## Overview



DMG's mission is to lead the cryptocurrency industry monetizing bitcoin transactions that meet the most stringent compliance and ESG requirements via infrastructure and software

DMG Blockchain Solutions (TSX-V: DMGI   US OTC: DMGGF   FRANKFURT: 6AX)				
OMG Founded / Public RTO Sept 2016 / Feb 2018				
Shares Issued & Outstanding *	~ 167M			
30 Day Avg Trading Volume	~ 0.5M Shares			
Headquarters	Vancouver, BC			
Employees	25			
U.S. Software Subsidiary	Blockseer			
Data Centre Location	Christina Lake, BC			

DMG Summary Financials*				
Rev (CAD)	22.3M			
Op Margin ex-D&A, SBC	23%			
Cash (CAD)	1.8M			
BTC HODL	509			
BTC Value (CAD)	20.5M			
Cash + Crypto (CAD)	22.4M			
Total Assets (CAD)	91M			

\*For the 9 months ended Jun 30, 2023

## **DMG Milestones**



Terra Pool upgrade

1 EH/s installed mining

Exchange via Bosonic

2023

- Terra Pool expansion
- Petra-enabled Ordinal inscriptions, carbon neutral transactions
- · Additional mining capacity
- Immersion roll-out begins

Raised CAD\$98.1M in private and public equity within 3 months

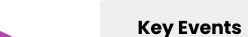
2021

DMG and Argo agree to launch Terra Pool, the world's first green bitcoin mining pool

2019

Launched Blockseer Pool, world's first pool that meets OFAC standards.





Purchased 1,550 bitcoin miners to grow to 1.2 EH/s in 2023

Executed first green Ordinals inscriptions, including Bored Apes, DeGods using Petra technology

Purchased 9,650 bitcoin miners to grow to 1 EH/s

Invested US\$2M in Bosonic Inc.; working to offer Bosonic Network for crypto trading to Terra Pool members

First signatory of Crypto Climate Accord with Argo Blockchain

Completion of DMG Christina Lake mining facility

2020

Launched Blockseer's Mine Manager and

Walletscore products

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## Our Company



DMG Blockchain Solutions is a publicly-traded, vertically integrated blockchain and cryptocurrency company that develops, manages and operates end-to-end solutions, monetizing the blockchain ecosystem





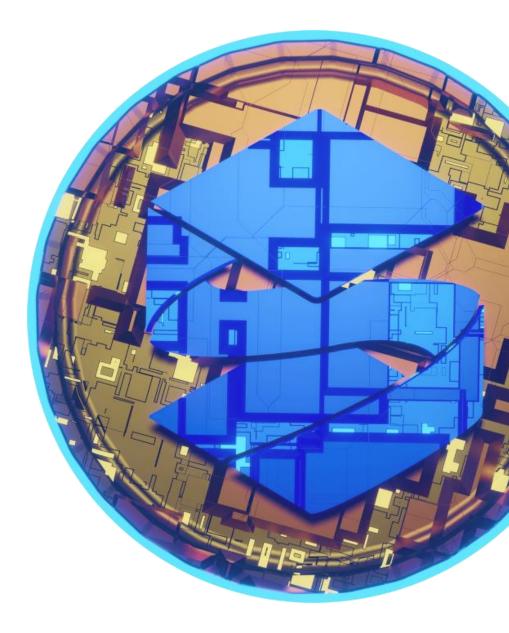
#### CRYPTO INFRASTRUCTURE

Drives revenues from bitcoin mining block rewards and transaction fees as well as mining infrastructure and services for industrial clients



#### SOFTWARE AND SERVICES

Drives recurring revenue streams from Helm mine management software, pool fees, Petra-enabled Ordinal inscriptions and carbon neutral transactions as well as other Blockseer-enabled services



## DMG Ecosystem





### CRYPTO INFRASTRUCTURE



# BITCOIN TRANSACTION MONETIZATION



Data Centre
Green Mining



Mining Pools

Green Mining at Scale



Clean Blocks
Blacklisted Address Filtering
and Customized
Transactions via Petra



Partnerships with Next Gen Exchanges



**Custody Solutions** 



## How DMG Software Creates Value









### TRANSACTION MONETIZATION



### **BTC CREATION**

Annual Value for 330K BTC Created (\$30K/BTC)

### **DMG BTC TRANSACTION OPPORTUNITY**

- Terra Pool
  - 10% target network share
  - Inscribe large ordinals (>0.4 MB) without adding carbon
  - Enable carbon neutral BTC marketplace
  - License DMG technology to pool members to create stickiness
- Terra Pool-created BTC
  - 1%+ target net fees on each BTC created
- Non-Terra Pool-created BTC
  - 20 bps+ target net fees for moving BTC through Terra Pool via Petra
  - Billions of dollars transacted each day

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## DMG Core – Infrastructure and Services





## DMG Christina Lake Data Centre











**60**-megawatt operation



**85**-megawatt privately owned substation connected directly to transmission line



**27,000**-sq. ft. building/33-acre lot



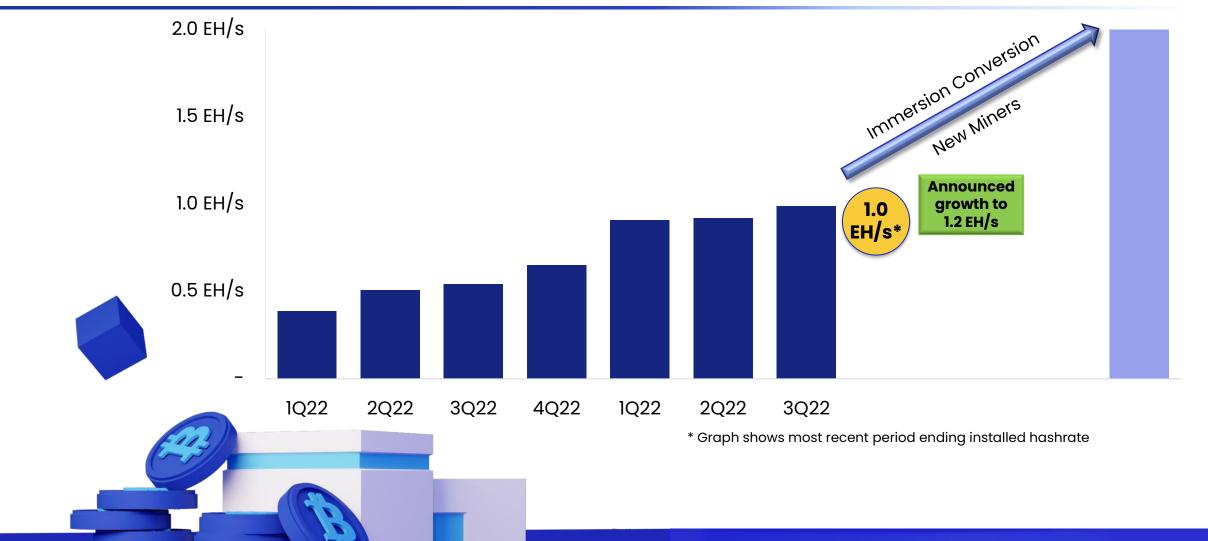
**500** km from Vancouver, BC



180 km from Spokane, WA

## **Hashrate Growth**





## Fans to Fluid: Analysis of Conversion to Immersion



### IMMERSION - EXPANSION WITH CAPITAL EFFICIENCY

- Expand based on next gen immersion-specific miners to grow to 2+ EH/s
- Build out plan in 12 MW/0.5 EH/s tranches

### Tanks/Fluid/Miners Pipes/Pumps





### **Dry Coolers**



Photos are representative of planned components that will be used at Christina Lake data centre

### IMMERSION EXECUTION

- Design simplicity
- Over-engineering of key components

### **IMMERSION RESULTS**

- Lower operations cost up to 18% less electricity at a given hashrate
- Lower capital cost using proprietary design – expect overall reduction per hash

# Operating Under the Blockseer Brand





Blockseer develops and licenses proprietary blockchain and cryptocurrency software. Its platforms and services drive crypto adoption by focusing on Regulatory & Compliance and Safety & Security.

## Software Platforms







## Safety & Security

Removing Risk



Freeze





## **Regulatory & Compliance**

**Attracting Institutions** 

**Mining Pools\*** 

Helm

Walletscore

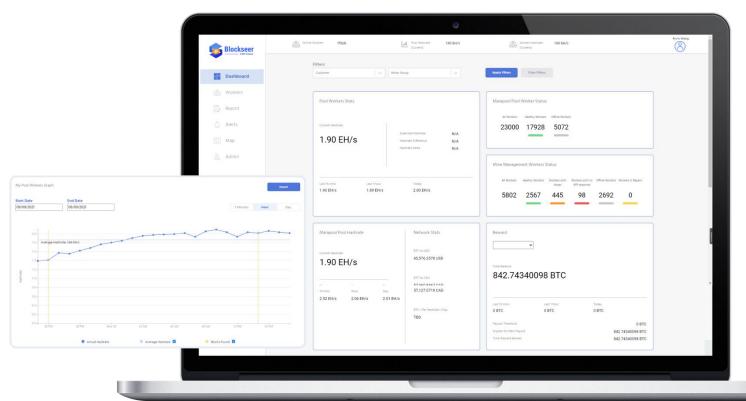
**Petra** 

- DMG and Marathon Patent Group Inc. (NASDAQ: MARA) entered into a licensing agreement to form Mara Pool. DMG and Argo Blockchain (LSE: ARB) entered into an MOU to create Terra Pool.
- · Platforms named in italics are still in development and not released on the Blockseer platform

# Focus on Regulatory & Compliance Standards









- World's first Bitcoin mining pool focused on carbonneutral energy
- Sustainable mining
- Transparency on energy consumption

**Blockseer Pool** enables our N. American-based audited pool, providing real-time AML and bringing a new standard in crypto compliance and governance

## Petra Enables Custom Carbon Neutral Transactions 5 DMG



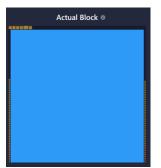


- ✓ Ordinals equivalent to NFTs on other chains
- Petra large ordinal and collections in one block
- ✓ Terra Pool carbon neutral like other chains
- BTC Blockchain most secure blockchain



## **Block 777945**

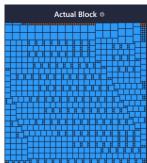




### Block 776408

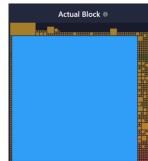






## Block 776884

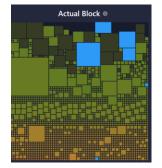




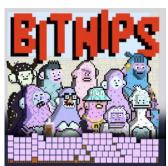
### **Block 778772**

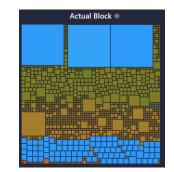


figge 🤡 😮 @mfigge · Mar 5 The satoshis that will be used to inscribe TwelveFold were sourced from a block mined by Terra Pool, a Bitcoin mining pool exclusively powered by green energy.



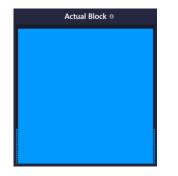
### Block 784173





### Block 786501





## Management Team and Board of Directors



### **Sheldon Bennett**

### CEO, Founder, Director

Sheldon has over 20 years of management experience leading international companies, including PwC, Ernst & Young, Baker & McKenzie and Cisco Systems before founding DMG Blockchain Solutions. From his previous experience in the Big 4, he launched two Environment and Sustainability practices as well as working on the audit of many ESG reports.

### **Heather Sim**

### CFO, Director

Since 2019, Heather has led the public reporting for DMG and was appointed as CFO of DMG in August 2021. Heather is a Chartered Professional Accountant (CPA) with experience working in public company audit and assisting public companies with financial reporting requirements. Heather has been President of Treewalk (formerly ACM Management Inc.), a business which assists public companies and private companies seeking to go public, since September 2019. Heather was CFO of VSBLTY Groupe Technologies Corp., a software company providing digital retail solutions listed on the Canadian Stock Exchange from March 2020 to August 2021. Heather was admitted as a CPA in August of 2017 and has a B.A. in Psychology and a Diploma in Accounting from the University of British Columbia.

### **Steven Eliscu**

### COO

Steven is an experienced executive with a demonstrated record of accomplishments in roles in Blockchain/FinTech start-ups and the semiconductor industry. Steven most recently worked as Head of Finance for DSP Concepts and was the Sr. Director of Finance at Bitfury while advising several Blockchain startups. Steven is also a former equity research analyst for UBS, having provided investment coverage of the semiconductor industry to institutional investors. Steven has a B.S. in Computer Engineering from Rensselaer Polytechnic Institute and an M.B.A. from the University of Chicago Booth School of Business.

### J.D. Abouchar

#### Director

John D. (J.D.) is the founder and managing partner of Glass Creek Partners, Inc., an investment and consulting firm focusing on publicly listed emerging technology companies. Mr. Abouchar has significant capital markets experience over the past 30 years as a portfolio manager, technology equity research analyst and board member of several U.S. publicly listed companies. Recently, he was Chairman of the Board of Cynergistek a cybersecurity firm, for which he was instrumental in re-incorporating and uplisting it to a major US exchange. He holds a B.S. in Economics from the Wharton School at the University of Pennsylvania.

### **Adrian Glover**

### CTO

Adrian is a 20-year software industry professional, who has over 10 years of experience delivering software products as a Project and Development Manager. His experience began in R&D and includes one of the first connected mobile applications using Geographical Information System technology for asset tracking on Windows. He has a track record of repeated success delivering products built on emerging technologies, including Big Data, VR, and Mobile VR.

### **John Place**

### Director

John is an experienced business, legal and compliance leader with an international track record of success in both the public and private sectors. Called to the Bar of Ontario in 2004, he previously practiced law with leading international firms in the areas of corporate finance, M&A and business law. John provided regular advice to issuers on corporate governance matters, including compliance, governance policies and continuous disclosure requirements. Mr. Place currently serves as Director, Compliance & Ethics for Export Development Canada, a federal Crown corporation. John holds a B.A. in Economics from Dalhousie University and a J.D. from the University of Victoria, Faculty of Law.

# **DMGI Financial Summary**



DMG Summary Quarterly Financials*					
	3Q23 (Jun '23)	2Q23 (Mar '23)	1Q23 (Dec '22)	4Q22 (Sep '22)	
Rev (CAD)	7.5M	7.6M	7.2M	6.5M	
Op Margin ex-D&A, SBC	27%	22%	18%	28%	
BTC Mined	196	256	275	199	
Cash (CAD)	1.8M	4.8M	0.7M	1.2M	
BTC HODL	509	443	453	343	
BTC Value (CAD)	20.5M	16.8M	10.2M	9.2M	
Cash + Crypto (CAD)	22.4M	21.7M	10.9M	10.6M	
Debt (CAD)	1M	1M	1M	ОМ	

Jul prelim results of 46 BTC mined, 522 BTC HODL Aug prelim results of 47 BTC mined, 477 BTC HODL





### **Investor Relations**

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